



- **19,372** website visitors (*November 2023 October 2023*)
- **87,255** average page views (annually)
- **9,000** average newsletters (emailed each month)
- 5,133 magazine average circulation per issue (January December 2023, ABC)
- **70%** of readers have active buying power**
- **81%** have influenced a purchasing decision based on information they have read or seen in *Operations Engineer***
- 66% of readers pass their copy on to a colleague**
- **80%** of readers read `all` or `almost all` content**

Sources: *Google Analytics; ^Adestra; ^^ABC audit, Feb 2020; **OE reader survey 2018



Engineering is changing. Publishing is changing. *Operations Engineer* has responded.

Operations Engineer was launched in 2018 to build on the heritage of *Plant Engineer* magazine, which has for more than 70 years been a key source of information for engineers, technicians and those involved with the specification, installation, operation and maintenance of industrial plant and equipment.

Published on behalf of the Society of Operations Engineers (SOE) by MA Business, the *Operations Engineer* model encompasses a 'digital first' approach, supplemented by four quarterly print publications, offering advertisers with a wide range of digital and traditional channels to influence professional engineers in manufacturing, facilities management, construction, process industries, utilities (including waste collection), military, building services, transport, mining and healthcare.

One of a handful of professional engineering institutions, the SOE is licensed by the Engineering Council to award professional qualifications to its members. They fall into three groups: IOE, the Institution of Operations Engineers; BES, Bureau of Engineering Surveyors, and IRTE, Institute of Road Transport Engineers. This magazine caters mainly to the first two, while sister title *Transport Engineer*, also published by MA Business, is published for the third.

In a world where technology shrouds everything that we do and the onus is on everybody to become more environmentally sustainable, we know that digital can be the key that opens the door to success. Our digital-first approach, along with regular, high-quality editorial content, helps attract and maintain highly skilled readers that want to develop their industrial skills and knowledge. That is why *Operations Engineer* is the publication for any company looking to influence the plant-based operations engineering community.

LESLEY EVANS, COMMERCIAL MANAGER



EDITORIAL FOCUS

THE MISSION OF OPERATIONS ENGINEER:

- Unprove readers' understanding, knowledge, skills and competencies in operations engineering;
- Promote the advancement of science, technology and practices in this field;
- In doing so, promote safety, efficiency and environmental sustainability in operations engineering to benefit the wider community.



Operations Engineer is a brand that is revitalised, re-energised and rolling with the times.

We're not about the objects ('plant'), but about what we do with them ('operate' them in some kind of industrial process to accomplish a goal). Whatever it might be, our readers make it go, make it go better, and keep it going (specify, commission, manage, inspect, maintain, repair). Our readers are united by what they do. *Operations Engineer* supports their work by putting 'plant' in context.

The equipment that they deal with also goes beyond the traditional definition of engineering plant to encompass: HVAC; local exhaust ventilation; lifting and access equipment; materials handling equipment; maintenance equipment/tools; mobile equipment; pressure systems; compressors, fans, pumps and motors; engines; pneumatics and hydraulics; and more. We are a horizontal that cuts across industry, accessing industrial product specifiers in many vertical markets.

Apart from what they do, our readers also share membership in a professional engineering organisation: the Society of Operations Engineer and its professional sectors of BES and IOE. That means that they are committed to develop themselves and their work, improving safety, efficiency and environmental impact. Through information and education, *Operations Engineer* supports their career development through high-quality information.

JUSTIN BURNS EDITOR

		Plant and equipment	Maintenance & asset management	Issues	Industry focus
	JANUARY	Mobile plant (including access equipment)	Condition monitoring	Training	Construction
SPRING	FEBRUARY	Boilers and pressure systems	Thermal imaging	Environmental spillage and incident management	Water supply and sewerage
S	MARCH	Compressors, fans, pumps	Vibration analysis	Hazardous substances: COSHH	Manufacturing
SUMMER	APRIL	I&C and sensors	Inspection	Industry 4.0	Domestic facilities
	MAY	HVAC	Lubrication	Legal/regulatory compliance	Oil and gas
	JUNE	Forklift trucks and lifting equipment	Cleaning	Automation and robotics	Hospital and medical
	JULY	Maintenance equipment and power tools	MRO	Obsolescence	Chemical & process
AUTUMN	AUGUST	Pneumatics and hydraulics and PPE	Energy management, eg building energy management	Cybersecurity	Manufacturing
	SEPTEMBER	Fixed and bulk materials handling	Test & measurement	Waste management	Power generation
	OCTOBER	Drives and controls	Asset management	Preventive maintenance	Military
WINTER	NOVEMBER	Lighting	Repair & refurbishment	Corrosion	Facilities plant managemen
S	DECEMBER	Lifts, walkways, escalators	Disposal	Health and safety	Transport and distribution

RATE CARD & TECH SPECS

www.operationsengineer.org.uk

Operations Engineer's website hosts daily news and weekly features, plus products, events and videos. Advertising options: banners, MPUs, skyscrapers. Sponsored content: video, white papers, webinars.

Operations Engineer's weekly e-newsletter is a digest of the best content of the last week published online. Advertising options: banners, MPUs. Sponsored content: product focus, white papers.



ONLINE

ADVERTISING RATES	1	4	8	12
Leaderboard	£500	£1,500	£2,400	£3,500
MPU	£300	£1,100	£2,000	£3,000
Banner	£250	£800	£1,400	£2,500

ONLINE MECHANICAL SPECIFICATIONS

Leaderboard
728 pixels wide x 90 pixels high
468 pixels wide x 60 pixels high
320 pixels wide x 50 pixels high
MPU
300 pixels wide x 250 pixels high
News Banner
300 pixels wide x 100 pixels high



Operations Engineer's magazine offers full, half and quarter-page display adverts, inserts, and cover wraps in a quarterly bookazine format that exceeds 100 pages an edition. Quality touches including perfect binding, expert design and engaging, varied content makes the magazine a journal: a reference source that is also a keepsake.



PRINT ADVERTISING RATES

INSERTIONS

COVER RATES

Outside back +20%

VOLUME DISCOUNTS

3+ advertisements 10% 6+ advertisements 15% 9+ advertisements 20%

PRINT TECHNICAL SPECIFICATIONS

SIZE	TYPE AREA	TRIM SIZE	BLEED SIZE
DPS	265mm x 394mm	297mm x 420mm	303mm x 426mm
Full page	265mm x 190mm	297mm x 210mm	303mm x 216mm
Half page vertical	265mm x 90mm	297mm x 100mm	303mm x 103mm
Half page horizontal	124mm x 190mm	145mm x 210mm	148mm x 216mm
Junior page	n/a	186mm x 131mm	n/a
Quarter page vertical	124mm x 90mm	n/a	n/a



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