



12th Annual

European Manufacturing Strategies Summit & Expo

4-5 October 2016 | Hilton, Düsseldorf
ems-summit.com



7th Annual

American Manufacturing Strategies Summit

14-15 November 2016 | San Diego, California
manufacturing-summit.com

An Interview with:

Inge Terpstra
Operations Director
Tiofarma



1 Tell us a little-known fact about yourself.

When I was in my first leadership role, with a large factory team, my boss told me to 'channel my energy more and tap into other sources'. At the time this was Chinese to me, but being curious I followed Reiki courses; it changed my personal and professional life for the better.

2 What do you foresee as being the biggest game changers in your industry over the next 5-10 years?

Regulations, market context (insurance, politics, etc.) and technology (medical devices) are changing fast while at the same time quality and control requirements increase. Main challenge for operations, support and controls (like inspection authorities) is to be quick enough to anticipate or follow.

3 What advice would you give a younger you?

Work with people who develop you, do what you enjoy doing most and beware of comfort zones.

4 What are your three biggest challenges on a daily basis?

- How to raise a toddler and two teenagers well, being in a good marriage and delivering excellent work in 24 hours a day
- What partners to work with, in and outside the company, to achieve the best possible outcome (e.g. a fast track greenfield factory) while enjoying the journey.
- How to organise, develop and motivate a fast-growing team.

"Work with people who develop you"

5 What has been the proudest moment of your career to date?

At my leaving party from Unilever, the personal reactions, thankyou's and wishes were moving and encouraging as I decided to jump from a great company into a very different adventure.